

VENUES INCOME & SUBSIDY UPDATE - NOVEMBER 2016

<u>Report of the:</u>	Head of Venues and Facilities
<u>Contact:</u>	Russell Blackmur
Urgent Decision?(yes/no)	no
If yes, reason urgent decision required:	
<u>Annexes/Appendices</u> (attached):	None
<u>Other available papers</u> (not attached):	Reports and minutes of meetings of the Community and Wellbeing and Leisure Committees held since October 2011

REPORT SUMMARY

This report details the performance to date and the potential year end outturn of the Venues income & Subsidy.

RECOMMENDATION (S)

- (1) That the Committee notes the update in regards to the Venues income & subsidy.**
- (2) That the Committee agrees that this report no longer be presented at each meeting of the Committee, and that information regarding venues income and subsidies instead be provided to Members on a quarterly basis via the quarterly monitoring report and Members' Update document.**

Notes

1 Implications for the Council's Key Priorities, Service Plans and Sustainable Community Strategy

- 1.1 One of the Council's Key Priorities is to manage our resources. By delivering income growth and reducing operational costs the aim is to reduce the overall subsidy to the Venues.

2 Background

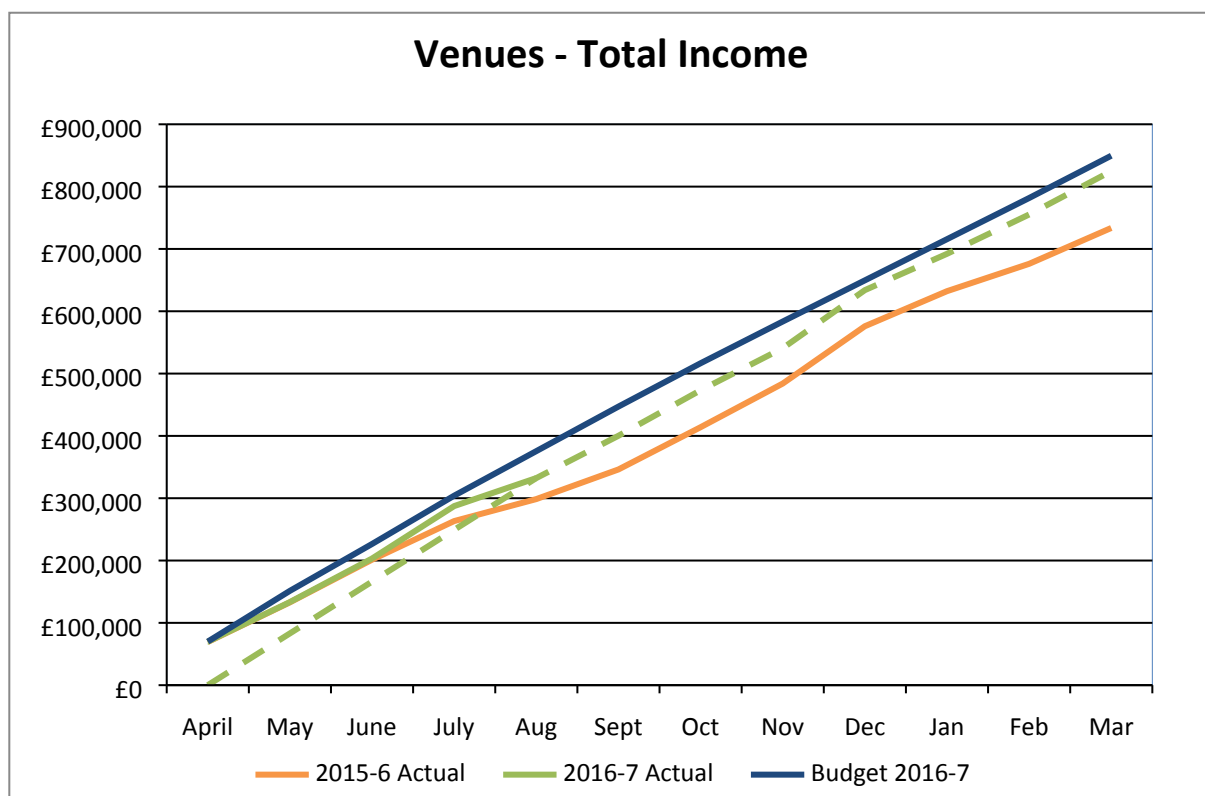
2.1 Since October 2011 the Committee (and previous Leisure Committee) has received an update on progress towards income targets for the Council's Venues at each of its meetings. This report provides a further update on income and subsidies for the Council's Venues, in the format approved by the previous Leisure Committee on 20 October 2015.

3 Proposals

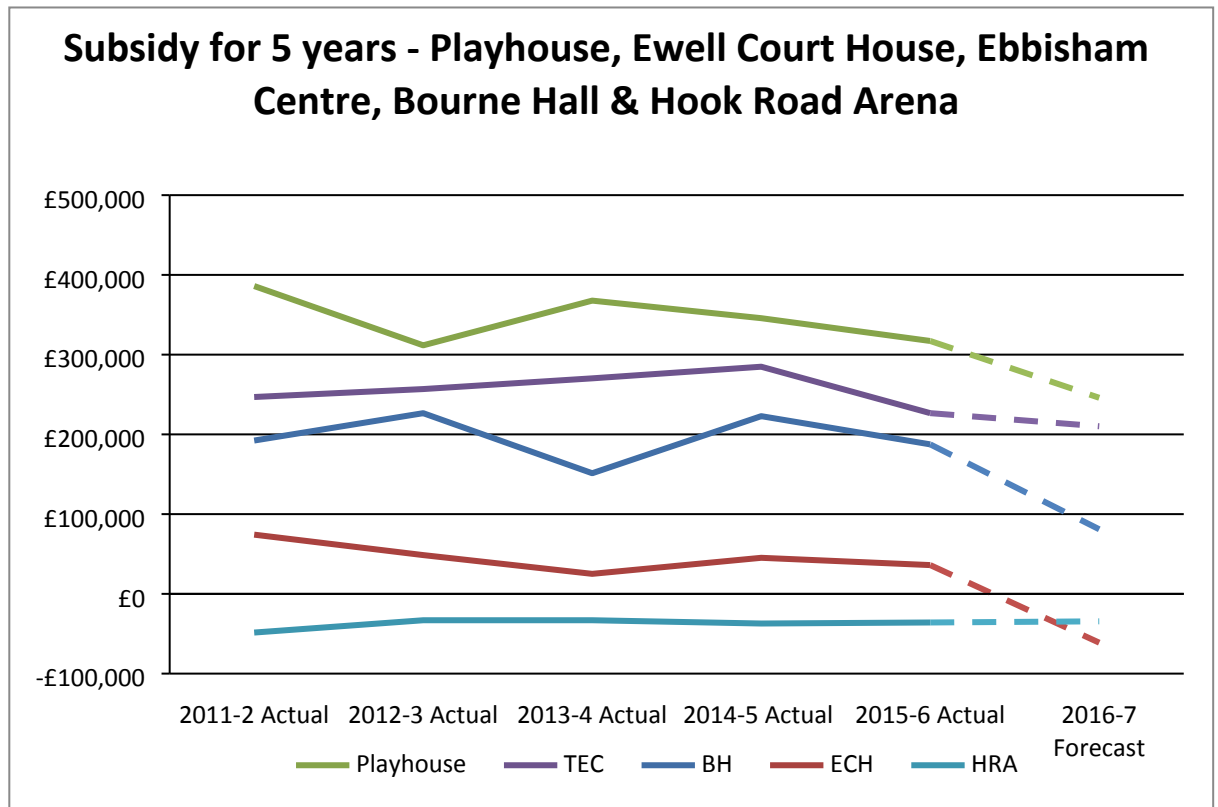
3.1 The financial information displayed in this report is available via the quarterly monitoring report provided to Members. Due to the current challenges facing the Venues Division in relation to available resources, it is proposed instead of providing a Committee report to future meetings, information is instead provided on a quarterly basis to Committee Members via the monitoring report and Members' Update document.

4 Venues income & subsidy updates

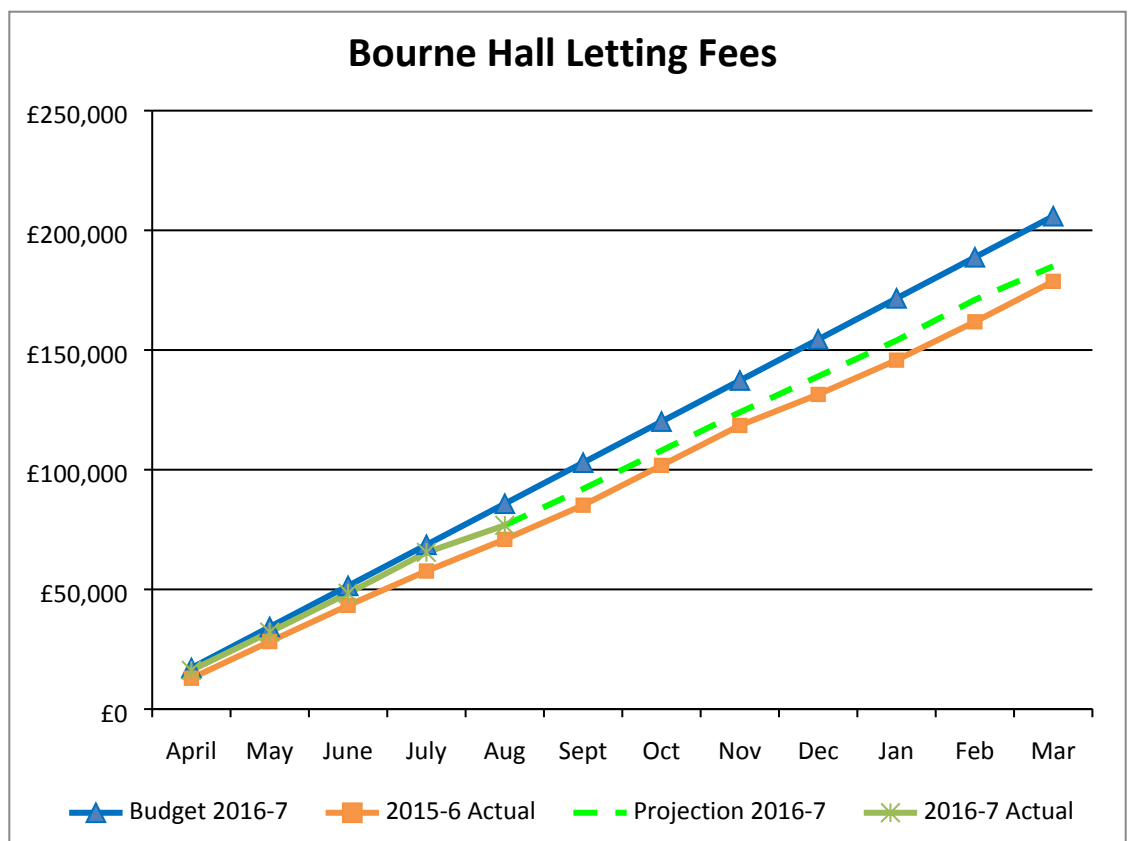
4.1 The Venues total income update:



4.2 The Venues subsidy update:



4.3 Bourne Hall



Current performance:

Budget: £205,000.00

Projected outturn: £185,000.00

4.60% increase above 2015/16 financial period 5

- Officers are waiting for the final audio/visual equipment quotes.
- The kitchen improvement works are currently being finalised by Officers.
- The new Catering provision will be implemented by 01 April 2017.
- Officers are working with the Finance department to secure funds for the decoration of the Banqueting Suite and foyer corridor.

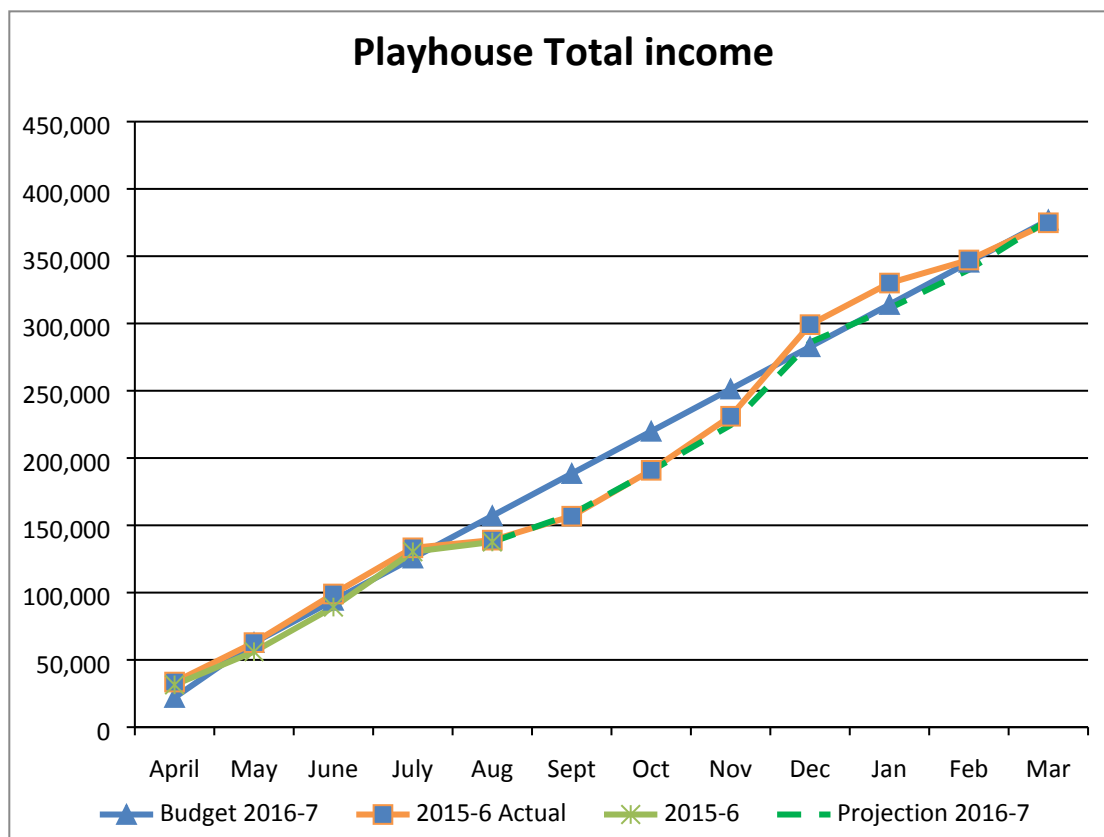
Why the current position is below forecast:

- This is due to the lack of flexibility provided by the current catering contract and the loss of children's parties in the Main Hall.

What is being done to rectify the position?

- See bullet points above.

4.4 The Epsom Playhouse



Current performance:

Budget: £376,877.00

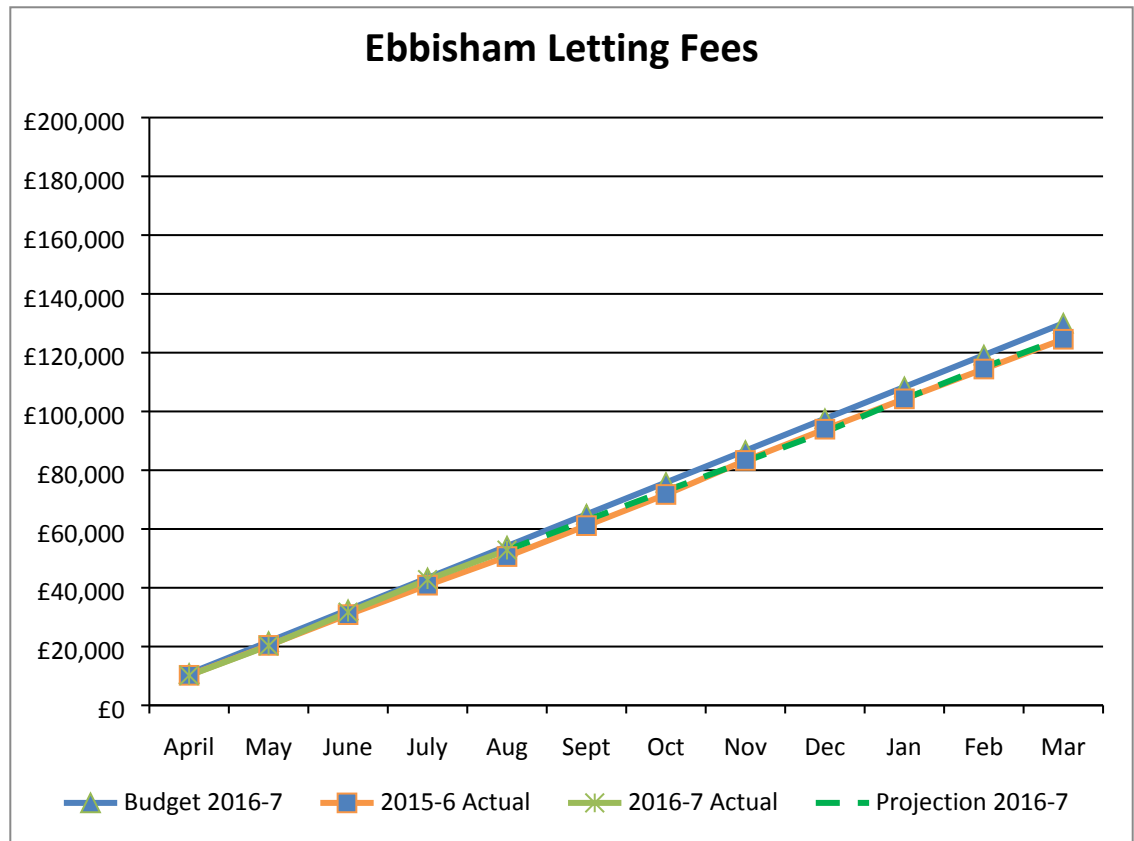
Projected outturn: £376,877.00

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(0.96)% below 2014/15 financial period 5

- The new brochure has been very popular and the Playhouse Team have now distributed 32,000 copies since the beginning of August.
- On 12 September 2016 the Pantomime was 47.42% up on last year's NET ticket sales figure.
- On 12 September 2016 the Santa Show was 28.45% up on last year's NET ticket sales figure.

4.5 The Ebbisham Centre



Current performance:

Budget: £130,000.00

Projected outturn: £125,000.00

4.32% increase above 2015/16 financial period 5

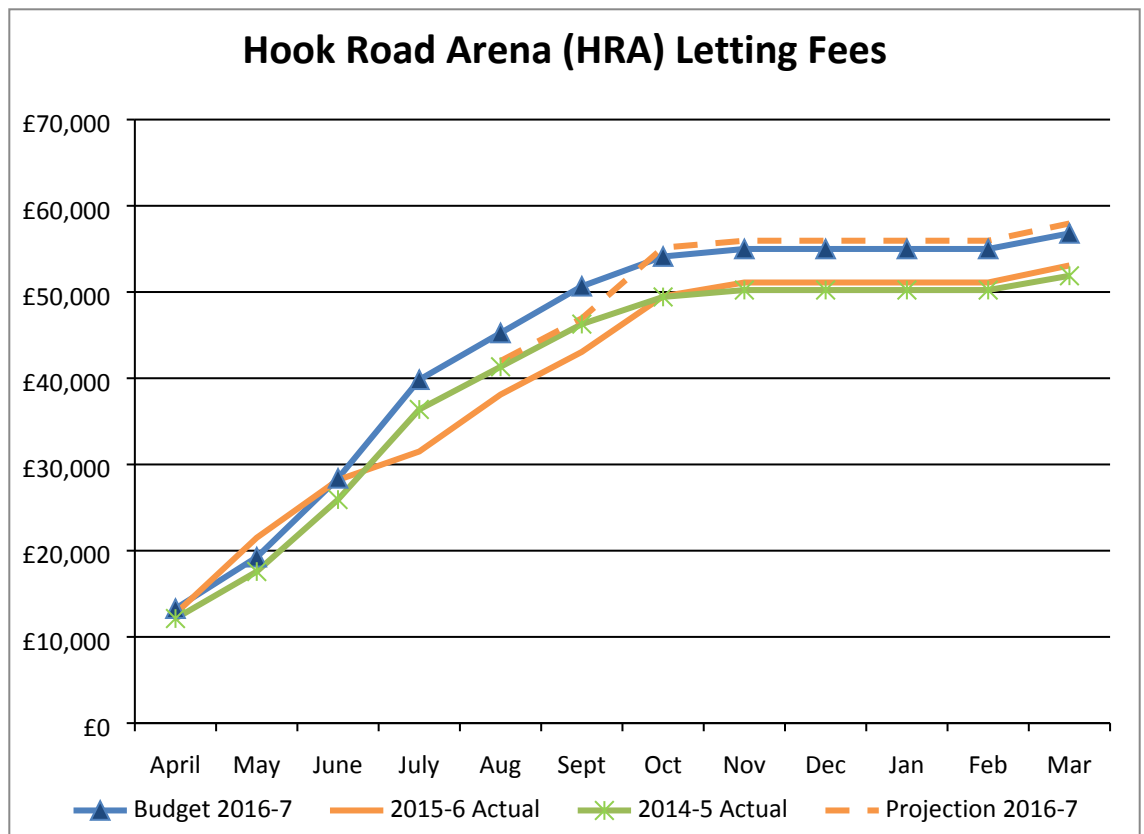
Why the current position is below forecast:

- This is due to the Workers Education Association reducing their hours of hire in the Rosebery Room.

What is being done to rectify the position?

- Officers are currently discussing potential business opportunities with the new Landlords.

4.6 Hook Road Arena



Current performance:

Budget: £56,800.00

Projected outturn: £57,950.00

10.22% above 2015/16 financial period 5

- Events this year: Easter Fun Park, Car Boot Sales, Surrey Scouts Community Day, EEBC Fun Day & Dog Show, Circus Fantasia, South London & Surrey Landrover Club Rally, 7th Epsom (Methodist) Scout Group Fireworks.

4.7 Ewell Court House

Current performance:

Budget: £80,000.00

Projected outturn: £80,000.00

Net confirmed bookings to 31.03.2017 are currently £60,000.00

- The three offices on the first floor have been leased to Four Seasons Financial Planning Limited.
- The steps to the Park have been completed.
- Officers continue to work with the contractor to complete the snagging list.
- The Winter Wonderland Wedding Fair will take place on Sunday 27 November.

- Regular hirers include County Care Independent Living, ECHO Film Club, ECRA Bingo, Ewell Court House Artist's Workshop, Sutton, Kingston and Epsom Parkinson's UK and the Wine Education Course.

4.8 The Longmead Centre

Current performance:

Budget – Letting Fee Income: £44,000.00

Projected outturn: £38,000.00

2.14% increase above 2015/16 financial period 5

- Since April 2016 our membership numbers have increased by 52%. Membership of the centre now stands at 690 (a 237 increase; in December 2015 membership was 453). This rise is in part due to the closure of the Wells Centre.
- The Centre offers 6 Tai Chi Classes, 2 Yoga classes, 2 Keep Fit classes and 1 Line Dancing class each week.
- For those who prefer mental stimulation the Centre offers Musical Bingo, Chess Club, Table Quiz, Whist Drive, Card Making, Short Mat Bowling, Cash Bingo, Singing Club, Singing for Pleasure and Art groups.
- For the more frail members we offer a Balance Class, Reiki sessions and massage.
- The popular river cruises and Bluebell Railway trips have been increased to accommodate as many members as possible. There have also been trips to the theatre and crazy golf.
- Our bi-monthly special lunches with live entertainment are very well attended and we will be holding a Halloween party on 28 October, 2 Grand Christmas events on 7 and 16 December and a post-Christmas blues remedy of a pantomime and afternoon tea party in February.

5 Financial and Manpower Implications

- 5.1 The progression towards the Venues income targets and the reduction of operational costs will reduce the Venues subsidy.
- 5.2 Officers will continue to monitor the financial performance of all the Venues on a monthly basis.
- 5.3 **Chief Finance Officer's comments:** This summary outturn of the Venues Income budget shows an overall forecast shortfall of £29,850 at the end of 2016/17 (7% of the 2016/17 Budget) as shown below:-

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Venue Income	Budget 2016/17 £	Projected Outturn £	Projected Shortfall £
Bourne Hall	205,000	185,000	20,000
Playhouse Theatre	376,877	376,877	0
Ebbisham	130,000	125,000	5,000
Hook Road Arena	56,800	57,950	(1,150)
Longmead Centre	44,000	38,000	6,000
	812,677	782,827	29,850

The impact of the current level of demand in 2016/17 upon projected income levels for 2017/18 will need to be considered carefully during the 2017/18 budget setting process.

6 Legal Implications (including implications for matters relating to equality)

6.1 There are no equalities or legal implications.

6.2 **Monitoring Officer's comments:** There are no legal issues to be considered.

7 Sustainability Policy and Community Safety Implications

7.1 There are no sustainability or community safety implications.

8 Partnerships

8.1 Partnership working with interested organisations would be required in order to support business growth for all Venues. These partnerships include all hirers, community groups and friends of the individual Venues.

9 Risk Assessment

9.1 There is a risk that due to strong competition the loss of long term hires may affect the progress towards the income targets.

10 Conclusion and Recommendations

10.1 That the Committee notes the update in regards to the Venues income & subsidy and agrees to receive this information via the quarterly monitoring report and Members' Update in the future.

WARD(S) AFFECTED: (All Wards);